

Company registration number: 02641313

# SERVOCA Plc

## **Annual Report and Financial Statements**

For the 12 month period ended 31 December 2022

# SERVOCA Plc

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# SERVOCA Plc

## Corporate information

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### Directors

John Foley, ACA, Barrister  
Andrew Church  
Chris Hinton  
Jonathan Long  
Emma Sugarman

Non – Executive Chairman  
Chief Executive Officer  
Chief Financial Officer  
Executive Director  
Non – Executive Director

### Company Secretary and Registered Office

Chris Hinton  
Kingston House  
Towers Business Park, Wilmslow Road  
Manchester, M20 2LD

### Company Number

02641313

### Country of Incorporation

United Kingdom

### Bankers

Royal Bank of Scotland Plc  
Silbury House  
300 Silbury Boulevard  
Milton Keynes, MK9 2ZF

### Independent Auditor

RSM UK Audit LLP  
3 Hardman St  
Manchester, M3 3HF

# SERVOCA Plc

## Chairman and CEO Review and Strategic Report

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### Chairman and CEO Review and Strategic Report

We are pleased to report that for the year under review the Group has delivered a substantial improvement in its financial performance over the prior year. This improvement has generated record levels of revenue, gross profit and profit before tax. This reporting period is the first in the last three years to benefit from an absence of direct disruptions associated with the coronavirus pandemic. Profit before taxation\* grew by 71% in the 12 month period ended 31 December 2022 compared to the 15 month period ended 31 December 2021.

All of the Group's Healthcare businesses improved profitability over prior year, with demand in nursing/care homes in particular, recovering following the prior year impacts of the pandemic. However, it was the Group's Education Recruitment business that saw the biggest improvement to its trading conditions and operating profit. The business benefitted from a year without school closures, strong demand and the retention of its organic capabilities following the disruptions of the pandemic.

The significant uplift in profitability and ongoing strength in the management of the Group's working capital means the Group continued to generate strong cash returns. A substantial cash balance was delivered at year end despite the significant return of funds to participating shareholders following the Tender Offer during the year.

The trading performance and subsequent cash generation were ahead of the Board's expectations and the Board has, therefore, decided to recommend a further Tender Offer at a price of 40 pence per ordinary share. Details of the proposed Tender Offer will be provided to shareholders on 31 May 2023.

### Financial Review

Group revenue for the 12-month period ended 31 December 2022 was £96.8m compared with £96.8m for the 15-month period ended 31 December 2021.

Gross profit for the 12-month period ended 31 December 2022 was £25.4m compared with £22.1m for the 15-month period ended 31 December 2021.

Operating profit\* for the 12-month period ended 31 December 2022 was £8.3m compared with £4.9m for the 15-month period ended 31 December 2021.

Profit before taxation\* was £8.2m for the 12-month period ended 31 December 2022 compared with £4.8m for the 15-month period ended 31 December 2021.

\* before share based payment charges (£0.2m), contingent consideration (£0.2m) and impairment of goodwill (£0.7m)

### Cash

Our cash balance at 31 December 2022 was £6.3m, compared to £9.3m at 31 December 2021. The year-end balance was achieved after the company's outflow of £10.6m on the purchase of its ordinary shares via a Tender Offer during the period under report.

# SERVOCA Plc

## Chairman and CEO Review and Strategic Report

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### Operational Highlights

The period under review is the first opportunity the Group has had in three years to report on its performance without significant disruption from the coronavirus pandemic. We previously reported that the Board believed the Group had navigated the challenges posed by this disruption particularly well and the results for 2022 bear out that view.

Our Education Recruitment division benefitted from a year without school closures and strong demand that, somewhat unexpectedly, was sustained throughout the year. It had been anticipated that demand may ease as Covid related absence reduced. The business entered the year well placed to take advantage of any improvement in trading conditions and we are pleased to report that this was reflected in the results from this area of Group operations. Revenues increased by 45% over the comparable 12 month period in the prior year, gross profit was up by over 50% and this led to an 88% increase in divisional operating profit.

The scale of the Group's Education Recruitment business continued to increase during the period with headcount 20% higher at the end of the financial year than at the start. The division ended the year engaging circa two thirds of the headcount employed across the two core operating areas (Healthcare being the other) and contributes approximately the same amount of the total operating profit generated. The contingent consideration referred to in the Financial Review relates to the final payment due in respect of a bolt-on acquisition in our Education business in 2020. We are pleased to report that performance from this acquisition was strong during the year with considerable improvement to the profitability made since our ownership.

Our Healthcare businesses experienced a positive recovery in market conditions, particularly in the nursing home market. Revenues from this business were up 37% on the comparable prior year period, gross profit improved by 46% and operating profit by 59%. Good progress was also made in the NHS recruitment business as demand stabilised in the aftermath of the pandemic. Revenues and gross profit from this area were up 15% and 13% respectively. Almost two thirds of the gross profit generated from our Healthcare Recruitment activities were from the nursing home market. The Complex Care business, launched in the previous financial period, built on a good start to deliver a positive contribution to Group profitability. We continue to invest in the organic capabilities of the Healthcare businesses as we have our Education business. Headcount was increased circa 20% over the year in this area.

# SERVOCA Plc

## Chairman and CEO Review and Strategic Report

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### Outlook

The Group is enjoying the benefits and resilience of increasing scale though there are clear challenges posed by inflationary pressures and the widely reported cost of living crisis. Overheads are inevitably increasing as a consequence of these pressures, both for ourselves and our clients and we have seen a reduction in demand in some of our Healthcare markets since the start of the new fiscal year. However, the Group's markets remain characterised by a shortage of suitably qualified candidates to fulfill essential vacancies.

The Group has increased in scale in recent years through carefully selected bolt on acquisitions and by considered investment in systems and processes, as well as a structured plan to increase the geographic coverage of our branch network, which now stands at over 30 branch offices across the UK. Training and development of our staff remains a key priority and we entered the current financial year with over 250 employees. Our trading momentum is currently positive and we continue to face the future with both enthusiasm and confidence.



**John Foley**  
Non-Executive Chairman



**Andrew Church**  
Chief Executive Officer

30 May 2023

# SERVOCA Plc

## Report of the directors

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The directors present their report together with the audited financial statements for the 12-month period ended 31 December 2022.

### Principal activities

The principal activities of the Group during the period were the provision of specialist outsourcing and recruitment services to customers in the education and healthcare markets. The principal activity of the Company is that of a holding company.

### Key performance indicators

Whilst there are many financial and operating measures regularly monitored by the Group, the primary financial metrics are:

- Revenue: £96.8 million (2021: £96.8 million\*)
- Gross Profit: £25.4 million (2021: £22.1 million\*)
- Gross Profit percentage: 26.2% (2021: 22.9%\*)
- Profit before tax, share based payment charges, contingent consideration and impairment of goodwill: £8.2 million (2021: £4.8 million\*).

*\*relates to the 15 month period*

### Trading review, results and dividends

The consolidated statement of comprehensive income is set out on page 14 and shows the results for the period.

Group revenue for the 12 month period was £96.8 million (2021: £96.8 million\*) which produced a gross profit of £25.4 million (2021: £22.1 million\*). Profit before taxation for the year was £7.1 million after contingent consideration costs on acquisitions of £0.2 million, share based payment charges of £0.2 million and goodwill impairment of £0.7 million (2021: £4.4 million\* after contingent consideration costs of £0.3 million\* and share based payment charges of £0.1 million\*).

No dividend has been proposed in respect of the 12 month period ended 31 December 2022 (2021: £nil).

*\*relates to the 15 month period*

### Principal risks and uncertainties

Servoca has identified risks and uncertainties to which the business is exposed. The most significant of these and the approach to mitigating these risks are:

- Changes in tax laws, regulations and government spending and policy. The Board keeps itself up to date with national news and press releases taking appropriate steps to address changes.
- Failure to continue to be registered for supply with HTE (Health-Trust Europe LLP), CCS (Crown Commercial Service), CQC (Care Quality Commission), the Home Office and others that are required for the operation of the various businesses of the Group to trade in their respective specialist fields. The Group has a dedicated compliance team which monitors and maintains the internal policies and procedures of the Group.
- Failure to attract candidates of sufficient quality or sufficient numbers. Investment has been made in maintaining databases to ensure our records are up to date and reliable.
- Loss of management or key sales staff. Incentive schemes have been put in place to help retain key personnel.

# SERVOCA Plc

## Report of the directors

The principal risks arising from the Group's financial instruments and the policies in respect of them are set out in note 17 to the financial statements. The Board meets on a regular basis to discuss the continuing management of these risks and uncertainties and to identify any new exposures as they arise.

### Section 172 statement

In line with Section 172(1) of the Companies Act 2006, the Directors recognise their responsibility to exercise their duty in a manner which promotes the success of the Group for the benefit of all its stakeholders. We have evaluated the key stakeholders and below explain the way in which we have engaged with them during the year.

Stakeholder Group	Why we engage	How we engage
Employees	<p>Our employees are fundamental to the delivery of our recruitment business and therefore to the long term success of the Group.</p> <p>It is imperative to keep them motivated and actively engaged.</p>	<p>Regular employee communication and engagement occurs through email communication, team meetings and CEO updates.</p> <p>All employees have been given capability to make video calls to maintain regular communication, whether they work remotely or in an office environment.</p> <p>Annual performance reviews take place to encourage discussions with managers and their teams, as well as promote professional development.</p>
Clients	<p>Securing new clients and retaining long term client relationships is vital to the success of the Group.</p> <p>We work with our clients to find people to fulfil their recruitment needs.</p>	<p>Each sector of our Group deals with client engagement specific to their sector requirements.</p> <p>This can vary, but includes face-to-face meetings, customer satisfaction surveys and focus groups with NHS Trusts.</p> <p>The ultimate goal is to keep clients satisfied by ensuring we are providing an exceptional recruitment service.</p>

**SERVOCA Plc**  
**Report of the directors**

Candidates and suppliers	<p>The main suppliers to our business are candidates and contractors required by and supplied to our clients.</p> <p>They are essential to our ability to provide our clients with the services they demand.</p>	<p>Our employees maintain regular contact with our candidates and contractors. We ensure that they are aware of our policies and the need to carry out compliance.</p> <p>The Group has a dedicated finance team that ensures candidates and suppliers are paid on time.</p>
Investors and lenders	<p>It is critical that our investors have confidence in how the Group is operated and its long term strategic objectives.</p> <p>Lender support is crucial in order to achieve the Group's continued investment and growth in our core Recruitment Businesses.</p>	<p>Annual statutory reporting communications and the AGM are the main methods for engagement with investors.</p> <p>Lenders are kept up to date with the Group's financial performance with the provision of monthly management accounts and bi-annual meetings.</p>

**Directors**

The following directors held office since 1 January 2022:

<b>Director</b>	<b>Office held</b>
John Foley	Non-Executive Chairman
Andrew Church	Chief Executive Officer
Chris Hinton	Chief Financial Officer
Jonathan Long	Executive Director
Emma Sugarman	Non-Executive Director

**Financial instruments**

Details of the Group and Company's use of financial instruments and their associated risks are given in note 17 to the financial statements.

**Directors' responsibilities**

The directors are responsible for preparing the Strategic Report and the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Group and Company financial statements for each financial year. The directors are required to prepare Group financial statements in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU") and have elected under Company law to prepare the Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

# SERVOCA Plc

## Report of the directors

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### Directors' responsibilities (*continued*)

The Group financial statements are required by law and IFRS adopted by the EU to present fairly the financial position and performance of the group. The Companies Act 2006 provides in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that period.

In preparing each of the Group and Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- for the Group financial statements, state whether they have been prepared in accordance with IFRS adopted by the EU and for the Company financial statements, state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the Company financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's and the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information on the website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Going concern

The Group's business activities together with factors likely to affect its future development, performance and position are set out in the Chairman and CEO Review and Strategic Report on pages 2 to 4 and in the Directors' Report above. In addition, note 17 describes the Group's objectives, policies and processes for managing its capital, its financial risk management objectives, details of its financial instruments and its exposure to credit and liquidity risk.

The Group's principal sources of financing are equity and invoice discounting facilities secured on book debts. The invoice discounting facilities are subject to an annual review with a minimum notice period of six months.

The Group has prepared trading and cash flow forecasts for the period to 31 December 2025 which show that the Group will have significant headroom on borrowing facilities. Given the Group's current trading performance, strong balance sheet and cash position alongside the significant headroom on borrowing facilities, the directors have a reasonable expectation that there are no material uncertainties that cast doubt on the Group's ability to continue in operation. For these reasons the financial statements have been prepared on a going concern basis.

# SERVOCA Plc

## Report of the directors

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### Events after the reporting period

There are no events after the reporting period to disclose.

### Energy use and carbon emissions

The greenhouse gas (“GHG”) emissions statement below provides a summary of the Group’s greenhouse gas (carbon) emissions from 1 January 2022 to 31 December 2022, with comparative data for the 15-month period to 31 December 2021. It gives a summary of emissions from fuel combustion and the operation of our facilities, including company cars (scope 1) and from our purchased electricity use during the year (scope 2).

We have reported on all the emission sources required under the Companies Act 2006 (Strategic Report and Directors’ Reports) Regulations 2013. These sources fall within our own business activities over which we have operational control.

We have used the GHG Protocol Corporate Accounting and Reporting Standard (revised edition), data gathered from our own operations, and emissions factors from UK Government’s Conversion Factors for Company Reporting 2022.

<b>GHG emissions</b>	<b>12 month period ended 31 December 2022</b>	<b>15 month period ended 31 December 2021</b>
Emissions from combustion of fuel (scope 1)	155,113 kg CO <sub>2</sub> e	189,066 kg CO <sub>2</sub> e
Emissions from electricity purchased for own use (scope 2)	26,554 kg CO <sub>2</sub> e	70,399 kg CO <sub>2</sub> e
<b>Total emissions</b>	<b>181,667 kg CO<sub>2</sub>e</b>	<b>259,465 kg CO<sub>2</sub>e</b>
<b>Intensity: Emissions per £’000 revenue</b>	<b>1.8760 kg CO<sub>2</sub>e</b>	<b>2.6817 kg CO<sub>2</sub>e</b>

### Third party indemnity provision for directors

Qualifying third party indemnity insurance is in place for the benefit of all the directors of the Company.

### Statement of disclosure to auditor

All of the current directors have taken all the steps that they ought to have taken as directors to make themselves aware of any information needed by the auditor for the purposes of the audit and to establish that the auditor is aware of that information. The directors are not aware of any relevant audit information of which the auditor is unaware.

### Auditor

A resolution to re-appoint RSM UK Audit LLP as auditor will be proposed at a general meeting of the Company, which will be held on 28 June 2023.

This report was approved by the Board of Directors 30 May 2023 and signed by order of the Board.



**Chris Hinton**  
Company Secretary  
30 May 2023

**SERVOCA Plc**  
**Independent auditor’s report on group and parent**  
**To the members of Servoca Plc**

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**INDEPENDENT AUDITOR’S REPORT TO THE MEMBERS OF SERVOCA GROUP PLC**

**Opinion**

We have audited the financial statements of Servoca Plc (the ‘parent company’) and its subsidiaries (the ‘group’) for the year ended 31 December 2022 which comprise consolidated statement of comprehensive income, consolidated and company statements of financial position, consolidated and company statements of changes in equity, consolidated statement of cashflows and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and UK-adopted International Accounting Standards. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards FRS 102 “The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion:

- the financial statements give a true and fair view of the state of the group’s and of the parent company’s affairs as at 31 December 2022 and of the group’s profit for the year then ended;
- the group financial statements have been properly prepared in accordance with UK-adopted International Accounting Standards;
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor’s responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC’s Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the directors’ use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group’s or the parent company’s ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

**SERVOCA Plc**  
**Independent auditor's report on group and parent**  
**To the members of Servoca Plc**

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**Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and their environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of directors**

As explained more fully in the directors' responsibilities statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the

**SERVOCA Plc**  
**Independent auditor's report on group and parent**  
**To the members of Servoca Plc**

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preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

**The extent to which the audit was considered capable of detecting irregularities, including fraud**

Irregularities are instances of non-compliance with laws and regulations. The objectives of our audit are to obtain sufficient appropriate audit evidence regarding compliance with laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements, to perform audit procedures to help identify instances of non-compliance with other laws and regulations that may have a material effect on the financial statements, and to respond appropriately to identified or suspected non-compliance with laws and regulations identified during the audit.

In relation to fraud, the objectives of our audit are to identify and assess the risk of material misstatement of the financial statements due to fraud, to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud through designing and implementing appropriate responses and to respond appropriately to fraud or suspected fraud identified during the audit.

However, it is the primary responsibility of management, with the oversight of those charged with governance, to ensure that the entity's operations are conducted in accordance with the provisions of laws and regulations and for the prevention and detection of fraud.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud, the group audit engagement team:

- obtained an understanding of the nature of the industry and sector, including the legal and regulatory frameworks that the group and parent company operate in and how the group and parent company are complying with the legal and regulatory frameworks;
- inquired of management, and those charged with governance, about their own identification and assessment of the risks of irregularities, including any known actual, suspected or alleged instances of fraud;
- discussed matters about non-compliance with laws and regulations and how fraud might occur including assessment of how and where the financial statements may be susceptible to fraud.

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**Independent auditor's report on group and parent**  
**To the members of Servoca Plc**

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As a result of these procedures we consider the most significant laws and regulations that have a direct impact on the financial statements are IFRS / UK-adopted IAS, FRS102, the Companies Act 2006 and tax compliance regulations. We performed audit procedures to detect non-compliances which may have a material impact on the financial statements which included reviewing financial statement disclosures, inspecting correspondence with local tax authorities and evaluating advice received from external tax advisors.

The most significant laws and regulations that have an indirect impact on the financial statements are those in relation to employment law. We performed audit procedures to inquire of management and those charged with governance whether the group is in compliance with these law and regulations and inspected correspondence with licensing or regulatory authorities.

The group audit engagement team identified the risk of management override of controls and revenue recognition as the areas where the financial statements were most susceptible to material misstatement due to fraud. Audit procedures performed included but were not limited to testing manual journal entries and other adjustments and evaluating the business rationale in relation to significant, unusual transactions and transactions entered into outside the normal course of business, challenging judgments and estimates applied by management. Audit procedures performed over the revenue recognition included testing the operating effectiveness of controls, performing cut off tests, analytical reviews and tests of detail to cover all revenue assertions.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

*Alastair Nuttall*

ALASTAIR JOHN RICHARD NUTTALL (Senior Statutory Auditor)  
For and on behalf of RSM UK Audit LLP, Statutory Auditor  
Chartered Accountants  
3 Hardman Street, Manchester M3 3HF

30 May 2023

**SERVOCA Plc**  
**Consolidated statement of comprehensive income**  
**For the year ended 31 December 2022**

	Note	12 month period ended 31 December 2022			15 month period ended 31 December 2021		
		Before share based payments, contingent consideration & impairment of goodwill £'000	Share based payments, contingent consideration & impairment of goodwill (note 6) £'000	Total £'000	Before share based payments, contingent consideration & impairment of goodwill £'000	Share based payments, contingent consideration & impairment of goodwill (note 6) £'000	Total £'000
<b>Continuing operations</b>							
Revenue	2	96,838	-	96,838	96,755	-	96,755
Cost of sales		(71,436)	-	(71,436)	(74,646)	-	(74,646)
<b>Gross profit</b>		<b>25,402</b>	<b>-</b>	<b>25,402</b>	22,109	-	22,109
Administrative expenses		(17,097)	(1,175)	(18,272)	(17,200)	(458)	(17,658)
<b>Operating profit</b>	5	<b>8,305</b>	<b>(1,175)</b>	<b>7,130</b>	4,909	(458)	4,451
Finance costs	7	(138)	-	(138)	(195)	-	(195)
Finance income	7	80	-	80	114	-	114
<b>Profit before taxation</b>		<b>8,247</b>	<b>(1,175)</b>	<b>7,072</b>	4,828	(458)	4,370
Tax (charge)/credit	8	(1,479)	58	(1,421)	(1,016)	32	(984)
<b>Total comprehensive income for the period/year attributable to the owners of the parent</b>		<b>6,768</b>	<b>(1,117)</b>	<b>5,651</b>	3,812	(426)	3,386

The notes on pages 18 to 41 form part of these financial statements.

**SERVOCA Plc**  
**Consolidated statement of financial position**  
**At 31 December 2022**

	Note	31 December 2022 £'000	31 December 2021 £'000
<b>Assets</b>			
<b>Non-current assets</b>			
Fixed asset investment	10	600	600
Intangible assets	11	8,812	9,529
Property, plant and equipment	12	2,451	2,931
<b>Total non-current assets</b>		<b>11,863</b>	<b>13,060</b>
<b>Current assets</b>			
Trade and other receivables	14	11,336	10,056
Cash and cash equivalents	21	6,313	9,331
<b>Total current assets</b>		<b>17,649</b>	<b>19,387</b>
<b>Total assets</b>		<b>29,512</b>	<b>32,447</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Lease liabilities	16	(1,600)	(1,998)
<b>Total non-current liabilities</b>		<b>(1,600)</b>	<b>(1,998)</b>
<b>Current liabilities</b>			
Trade and other payables	15	(9,810)	(8,078)
Corporation tax payable		(835)	(576)
Lease liabilities	16	(535)	(496)
<b>Total current liabilities</b>		<b>(11,180)</b>	<b>(9,150)</b>
<b>Total net assets</b>		<b>16,732</b>	<b>21,299</b>
<b>Capital and reserves attributable to equity owners of the Company</b>			
Called up share capital	18	904	1,256
Share premium account	19	202	202
Capital redemption reserve	19	352	-
Merger reserve	19	2,772	2,772
Reverse acquisition reserve	19	(12,268)	(12,268)
Retained earnings		24,770	29,337
<b>Total equity</b>		<b>16,732</b>	<b>21,299</b>

The financial statements were approved by the Board and authorised for issue on 30 May 2023 and signed on its behalf by:



**Andrew Church**  
Chief Executive Officer



**Chris Hinton**  
Chief Financial Officer

The notes on pages 18 to 41 form part of these financial statements.

**SERVOCA Plc**  
**Consolidated statement of changes in equity**  
**For the 12 month period ended 31 December 2022**

	Share capital £'000	Share premium £'000	Capital redemption reserve £'000	Merger reserve £'000	Reverse acquisition reserve £'000	Retained earnings £'000	Total equity £'000
<b>Balance as at 30 September 2020 attributable to equity owners of the parent</b>	1,256	202	-	2,772	(12,268)	25,733	17,695
<b>Profit for the period being total comprehensive income for the period</b>	-	-	-	-	-	3,386	3,386
<b>Deferred tax arising from share based payment expense (note 8)</b>	-	-	-	-	-	89	89
<b>Share based payment expense (note 18)</b>	-	-	-	-	-	129	129
<b>Balance as at 31 December 2021 attributable to equity owners of the parent</b>	1,256	202	-	2,772	(12,268)	29,337	21,299
<b>Profit for the period being total comprehensive income for the period</b>	-	-	-	-	-	5,651	5,651
<b>Shares purchased and cancelled in the year</b>	(352)	-	352	-	-	(10,608)	(10,608)
<b>Deferred tax arising from share based payment expense (note 8)</b>	-	-	-	-	-	159	159
<b>Share based payment expense (note 18)</b>	-	-	-	-	-	231	231
<b>Balance as at 31 December 2022 attributable to equity owners of the parent</b>	904	202	352	2,772	(12,268)	24,770	16,732

The notes on pages 18 to 41 form part of these financial statements.

**SERVOCA Plc**  
**Consolidated statement of cash flows**  
**For the 12 month period ended 31 December 2022**

	Note	12 months ended 31 December 2022 £'000	15 months ended 31 December 2021 £'000
<b>Operating activities</b>			
Profit before tax		7,072	4,370
<b>Adjustments to reconcile profit before tax to net cash flows:</b>			
Depreciation and amortisation		702	1,068
Gain on write down of fixed assets		(5)	(21)
Impairment of goodwill		717	-
Share based payments		231	129
Finance income		(80)	(114)
Finance costs		138	195
Increase in trade and other receivables		(1,121)	(1,033)
Increase in trade and other payables		1,950	922
<b>Cash generated from operations</b>		<b>9,604</b>	<b>5,516</b>
Corporation tax paid		(1,350)	(993)
<b>Cash flows from operating activities</b>		<b>8,254</b>	<b>4,523</b>
<b>Investing activities</b>			
Deferred consideration paid		(219)	(250)
Interest received		44	99
Purchase of property, plant and equipment		(70)	(157)
<b>Net cash flows used in investing activities</b>		<b>(245)</b>	<b>(308)</b>
<b>Financing activities</b>			
Interest paid		(29)	(37)
Proceeds from sublease investment		-	114
Proceeds from loan receivable		225	-
Repayment of lease liabilities		(615)	(964)
Shares purchased and cancelled in the year		(10,608)	-
<b>Net cash flows used in financing activities</b>		<b>(11,027)</b>	<b>(887)</b>
<b>Total (decrease)/increase in cash and cash equivalents</b>	21	<b>(3,018)</b>	<b>3,328</b>
Cash and cash equivalents at beginning of the year	21	9,331	6,003
<b>Cash and cash equivalents at end of the period/year</b>	21	<b>6,313</b>	<b>9,331</b>

The notes on pages 18 to 41 form part of these financial statements.

# SERVOCA Plc

## Notes forming part of the consolidated financial statements

For the 12 month period ended 31 December 2022

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### 1 Accounting policies

#### Basis of preparation

Servoca is a public company limited by shares incorporated and domiciled in England and Wales. The principal accounting policies adopted in the preparation of the financial statements are set out below. The policies have been consistently applied to all the periods presented, unless otherwise stated.

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs and IFRIC interpretations) published by the International Accounting Standards Board (IASB), as endorsed for use in the European Union, and with those parts of the Companies Act 2006 applicable to companies preparing their financial statements under IFRS. The financial statements have been prepared under the historical cost convention.

The Group financial statements are presented in sterling and all values are rounded to the nearest thousand pounds (£'000) except where otherwise indicated.

The Group financial statements have been prepared for a 12 month period to 31 December 2022 and the comparative figures represent a 15 month period to 31 December 2021.

#### Going concern

The Group's business activities together with factors likely to affect its future development, performance and position are set out in the Chairman and CEO Review and Strategic Report and Directors' Report on pages 2 to 9. In addition note 17 describes the Group's objectives, policies and processes for managing its capital, its financial risk management objectives, details of its financial instruments and its exposure to credit risk and liquidity risk.

The Group's principal sources of financing are equity and invoice discounting facilities secured on book debts. The invoice discounting facilities are subject to an annual review with a minimum notice period of six months.

The Group has prepared trading and cash flow forecasts for the period to 31 December 2025 which show that the Group will have significant headroom on borrowing facilities. Given the Group's current trading performance, strong balance sheet and cash position alongside the significant headroom on borrowing facilities, the directors have a reasonable expectation that there are no material uncertainties that cast doubt on the Group's ability to continue in operation. For these reasons the financial statements have been prepared on a going concern basis.

#### Significant judgements and estimates

Judgements and estimates are regularly evaluated based on historical experience, current circumstances and expectations of future events.

The critical judgements and estimates made in the preparation of the financial statements set out below are made in accordance with the appropriate IFRSs and the Group's accounting policies:

- Impairment of goodwill. Goodwill is tested for impairment annually. The recoverable amounts of relevant cash generating units are based on value in use calculations using management's best estimate of future business performance. Details of the calculations, assumptions and rates used are disclosed in note 11.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**1 Accounting policies (*continued*)**

- Business combinations. On acquisition, the Company calculates the fair value of the assets, liabilities and contingent liabilities acquired. The assessment of fair values is judgemental and directly impacts the value of goodwill carried on the statement of financial position.

**Adoption of new and amended IFRS and IFRIC interpretations**

The following new accounting standards, interpretations and amendments to existing standards have been published and are mandatory for the accounting period beginning on 1 January 2023 or later. The Group has not early adopted them.

- Amendments to IAS 1 and IFRS Practice Statement 2: Disclosures of Accounting Policies (effective 1 January 2023).
- Amendments to IAS 8: Definition of Accounting Estimates (effective 1 January 2023)
- Amendments to IAS 12: Deferred Tax related to Assets and Liabilities arising from a Single Transaction (effective 1 January 2023).
- Amendments to IAS 1 Presentation of Financial Statements: Classification of Assets as Current or Non-Current and Classification of Liabilities as Current or Non-Current (effective 1 January 2024).
- Amendments to IAS 1 Non-current Liabilities with Covenants (effective from 1 January 2023).

The following new accounting standards were adopted for the year ended 31 December 2022. There was no material impact on the financial statements.

- Amendments to IAS 16: Property, plant and equipment: Proceeds before intended use.
- Amendments to IFRS 3: Reference to the conceptual framework.
- Amendments to IAS 37: Onerous contracts cost of fulfilling a contract.

**Basis of consolidation**

The consolidated financial statements incorporate the results of Servoca Plc and all of its subsidiary undertakings, made up to 31 December 2022. All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

**Revenue**

Revenue represents proceeds from services provided, less discounts and sales tax.

Revenue from temporary contract assignments is recognised when services are performed, based on hours worked by the temporary or contract candidates placed by the Group.

Revenue from permanent placements is recognised in line with contractual terms on commencement of employment.

**Leases**

The Group assesses whether a contract is or contains a lease at inception of the contract. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short term leases (term of 12 months or less). For these short term leases, the Group recognises the lease payments as an operating expense on a straight line basis over the term of the lease.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**1 Accounting policies (*continued*)**

The lease liability is initially measured at the present value of the lease payments, discounted by using the rate implicit in the lease, or at the Group's incremental borrowing rate.

The lease liability is presented as a separate line in the consolidated statement of financial position. It is subsequently measured by increasing the carrying amount to reflect interest on the lease liability and by reducing the carrying amount to reflect the lease payments made.

The right-of-use asset comprises the initial measurement of the corresponding lease liability and is subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the shorter period of the lease term and useful life of the underlying asset, starting at the commencement date of the lease. Details of such assets can be found within Property, plant and equipment in note 12.

**Business combinations**

The consolidated financial statements incorporate the results of business combinations using the acquisition method. The consideration transferred is measured at the fair value of the assets given, equity instruments issued, contingent consideration and liabilities incurred or assumed at the date of the exchange. Costs directly attributable to the acquisition are expensed as incurred. Contingent consideration due to the vendors is treated in accordance with IFRS 3 when it is linked to the continued employment of the previous owners. In the consolidated statement of financial position, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the consolidated statement of comprehensive income from the date on which control is obtained.

**Goodwill**

Goodwill represents the excess of the cost of a business combination over the interest in the fair value of identifiable assets, liabilities and contingent liabilities acquired. Cost comprises the fair values of assets given, liabilities assumed and equity instruments issued.

Goodwill is capitalised as an intangible asset with any impairment in carrying value being charged to profit or loss. Where the fair value of identifiable assets, liabilities and contingent liabilities exceeds the fair value of consideration paid, the excess is credited in full to profit or loss.

**Impairment of non-financial assets**

Goodwill is not amortised, but instead subject to annual impairment reviews. Other non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly. Any impairment losses are recognised in profit or loss immediately. Impairment of goodwill is not subsequently reversed.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit (i.e. the lowest group of assets to which the asset belongs for which there are separately identifiable cash inflows). Goodwill is allocated on initial recognition to each of the group's cash-generating units that are expected to benefit from the synergies of the combination giving rise to the goodwill. Impairment charges are included in the administrative expenses line in the consolidated statement of comprehensive income.

# SERVOCA Plc

## Notes forming part of the consolidated financial statements

For the 12 month period ended 31 December 2022

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### 1 Accounting policies (*continued*)

#### Fixed asset investments

Investments other than those in group undertakings and participating interests (“Other investments”) are classified as financial instruments and accounted for in accordance with the accounting policy at fair value through profit or loss.

#### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation. As well as the purchase price, cost includes directly attributable costs and the estimated present value of any future unavoidable costs of dismantling and removing items. The corresponding liability is recognised within provisions.

Depreciation has been calculated at the following rates:

Fixtures, fittings and office equipment	-	10%-25% on a straight line basis
Motor vehicles	-	25%-33% on a reducing balance basis
Computer equipment	-	25%-33% on a straight line basis
Leasehold improvements	-	over the remaining term of lease
Right of use assets	-	over the life of the associated lease, straight line

#### Deferred taxation

Deferred tax assets and liabilities are recognised where the carrying amount of an asset or liability in the statement of financial position differs to its tax base, except for differences arising on:

- the initial recognition of goodwill;
- the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting nor taxable profit or loss; and
- investments in subsidiaries where the Group is able to control the timing of the reversal of the difference and it is probable that the difference will not reverse in the foreseeable future.

Recognition of deferred tax assets is restricted to those instances where it is probable that taxable profit will be available against which the difference can be utilised.

The amount of the asset or liability is determined using tax rates that have been enacted or substantively enacted by the reporting date and are expected to apply when the deferred tax assets or liabilities are recovered or settled. Deferred tax balances are not discounted.

Deferred tax assets and liabilities are offset when the Group has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority on either:

- the same taxable Group company; or
- different Group entities which intend either to settle current tax assets and liabilities on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax assets or liabilities are expected to be settled or recovered.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**1 Accounting policies (*continued*)**

**Financial instruments**

The Group does not hold or issue derivative financial instruments for trading purposes. Financial instruments are recognised when the Group becomes party to the contractual terms of the instrument. Financial instruments are derecognised either on the expiry of the contractual terms of the instrument or when the cash flows attaching to the instrument have expired.

*Financial assets*

The Group's financial assets comprise trade and other receivables, accrued income and cash at bank and in hand.

Trade and other receivables arise principally through the provision of services to customers. They are initially recognised at fair value and are subsequently carried at amortised cost using the effective interest rate method, less provision for impairment.

*Cash and cash equivalents*

Cash and cash equivalents include cash in hand and deposits held with banks and invoice discounting facilities, which have positive balances and are not being utilised.

*Financial liabilities and equity instruments*

Invoice discounting facilities are initially recognised at fair value net of any transaction costs directly attributable to the issue of the instrument. Interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense is recognised over the period until repayment at a constant rate on the balance and the liability in the statement of financial position.

The Group operates invoice discounting facilities on its trade receivables. Advances of 85% of the agreed balances can be drawn down in advance. Interest is payable at a prevailing commercial rate on balances drawn. Invoice discounting facilities that are being utilised are shown within current liabilities in the statement of financial position. Otherwise they are shown within cash and cash equivalents.

Trade and other short term monetary liabilities are initially recognised at fair value and subsequently carried at amortised cost using the effective interest method.

Equity instruments issued by the Group are recorded at the proceeds received net of direct issue costs.

**Share capital**

Financial instruments issued by the Group are treated as equity only to the extent that they do not meet the definition of a financial liability. The Group's ordinary shares are classed as equity instruments.

**Dividends**

Equity dividends are recognised either when they are paid or a liability is established by approval of the shareholders.

# SERVOCA Plc

## Notes forming part of the consolidated financial statements

For the 12 month period ended 31 December 2022

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### 1 Accounting policies (*continued*)

#### **Pension costs**

The Group operates a number of defined contribution pension schemes. The assets of these schemes are held separately from those of the Group in independently administered funds. The Group has complied with the Auto Enrolment legislation of The Pension Act and employees have been enrolled as the companies have reached their staging dates. The pension cost charge represents contributions payable by the Group to the schemes for the year.

#### **Government grants**

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises expenses for the related costs for which the grants are intended to compensate.

#### **Share-based payments**

Where the Group has awarded equity settled share options to employees, the fair value of the options at the date of the grant is charged to profit or loss over the vesting period. Non-market conditions are taken into account by adjusting the number of equity instruments expected to vest at each reporting date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, any increase in the fair value of the options, measured immediately before and after the modification, is also charged to the profit or loss over the remaining vesting period.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**2 Revenue**

The Group's revenue from continuing operations comprises recruitment and outsourcing services. The Recruitment segment provides recruitment services to the Education, Healthcare and Criminal Justice sectors. The outsourcing segment provides services to the Domiciliary Care sector.

	<b>12 months ended 31 December 2022 £'000</b>	15 months ended 31 December 2021 £'000
Revenue is split into the following segments:		
Recruitment	<b>94,215</b>	93,232
Outsourcing	<b>2,623</b>	3,523
	<b>96,838</b>	96,755

All of the Group's customers and assets are located in the UK and therefore it does not report by geographical location. There is no inter-segment revenue.

**3 Employees**

	<b>12 months ended 31 December 2022 £'000</b>	15 months ended 31 December 2021 £'000
Staff costs from continuing operations within administrative expenses, including executive directors, consist of:		
Wages and salaries	<b>11,522</b>	11,148
Social security costs	<b>1,367</b>	1,270
Redundancy costs	<b>46</b>	31
Pension contributions	<b>170</b>	196
Share-based payments	<b>231</b>	129
	<b>13,336</b>	12,774

	<b>2022 Number</b>	2021 Number
The average monthly number of employees of continuing operations, including directors, during the year was as follows:		
Operations	<b>39</b>	46
Sales	<b>174</b>	148
Financial and administration	<b>28</b>	26
	<b>241</b>	220

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**4 Directors' remuneration**

	<b>12 months ended 31 December 2022 £'000</b>	15 months ended 31 December 2021 £'000
Total remuneration was as follows:		
Salaries and benefits	<b>1,131</b>	1,127
Pension contributions	<b>5</b>	7
Share based payments	<b>210</b>	117
	<b>1,346</b>	1,251
Salary and benefits of the highest paid director:		
Salaries and benefits	<b>530</b>	507
Pension contributions	<b>1</b>	2
Share based payments	<b>123</b>	69
	<b>654</b>	578

During the period, four directors had benefits accruing under defined contribution pension schemes (15-month period ended 31 December 2021: four).

**5 Operating profit**

	<b>12 months ended 31 December 2022 £'000</b>	15 months ended 31 December 2021 £'000
Operating profit is stated after charging:		
Depreciation of property, plant and equipment	<b>702</b>	1,068
Profit on disposal of fixed assets	<b>(5)</b>	(21)
Share based payment expense	<b>231</b>	129
Contingent consideration	<b>227</b>	329
Impairment of goodwill	<b>717</b>	-
Operating lease rentals:		
- land and buildings	<b>184</b>	176
- other	<b>29</b>	64
Remuneration to auditor:		
- Audit of the Company's financial statements pursuant to legislation	<b>18</b>	15
- Audit of the subsidiaries' financial statements pursuant to legislation	<b>78</b>	68
- Other taxation compliance services	<b>26</b>	24

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**5 Operating profit (continued)**

<b>Analysis of expenses by nature</b>	<b>12 months ended 31 December 2022 £'000</b>	<b>15 months ended 31 December 2021 £'000</b>
Direct cost of temporary placements	<b>71,436</b>	74,646
Staff costs	<b>13,336</b>	12,774
Depreciation and amortisation	<b>702</b>	1,068
Property costs	<b>575</b>	644
Others	<b>3,717</b>	3,253
	<b>89,766</b>	92,385

Direct cost of temporary placements includes the employment costs of candidates whether by means of umbrellas companies or contract for services.

During the period the Company received no government grants under the Job Retention Scheme (2021: £1.3 million). The gross costs directly attributable to these grants are shown in cost of sales and administrative expenses respectively, which is where the grants have been recognised in the prior period.

**6 Share based payments, contingent consideration and impairment of goodwill**

	<b>12 months ended 31 December 2022 £'000</b>	<b>15 months ended 31 December 2021 £'000</b>
Share based payments	<b>231</b>	129
Contingent consideration	<b>227</b>	329
Impairment of goodwill (note 11)	<b>717</b>	-
	<b>1,175</b>	458

**7 Finance income and finance costs**

<b>Finance income</b>	<b>12 months ended 31 December 2022 £'000</b>	<b>15 months ended 31 December 2021 £'000</b>
Other interest received	<b>80</b>	114
	<b>80</b>	114
<b>Finance costs</b>	<b>12 months ended 31 December 2022 £'000</b>	<b>15 months ended 31 December 2021 £'000</b>
Interest on invoice discounting facilities	<b>29</b>	35
Interest on IFRS 16 lease liabilities	<b>109</b>	158
Other interest	<b>-</b>	2
	<b>138</b>	195

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**8 Taxation**

**a) The major components of the income tax charge are:**

	<b>12 months ended 31 December 2022</b>	15 months ended 31 December 2021
	<b>£'000</b>	£'000
<b>Current income tax</b>		
Current period charge	<b>1,611</b>	947
Adjustment in respect of earlier years	<b>(1)</b>	29
	<b>1,610</b>	976
<b>Deferred tax</b>		
Origination and reversal of temporary differences	<b>(137)</b>	(21)
Adjustment in respect of earlier years	<b>(52)</b>	29
	<b>(189)</b>	8
<b>Total income tax charge</b>	<b>1,421</b>	984

**b) Reconciliation of the total tax charge**

A reconciliation between the tax charge and the product of the accounting profit multiplied by the tax rate for the 12 month period ended 31 December 2022 and 15 month period ended 31 December 2021 is as follows:

	<b>2022</b>	2021
	<b>£'000</b>	£'000
Profit before taxation from continuing operations	<b>7,072</b>	<b>4,370</b>
Profit before taxation multiplied by the average rate of corporation tax in the UK of 19.0% (2021: 19.0%)	<b>1,344</b>	<b>830</b>
Fixed asset differences and expenses not deductible for tax purposes	<b>151</b>	<b>94</b>
Other temporary timing differences	-	<b>(2)</b>
Other permanent differences	-	<b>4</b>
Adjustment in respect of earlier years	<b>(53)</b>	<b>58</b>
Tax rate changes	<b>(21)</b>	-
<b>Total tax charge on continuing operations reported in the consolidated statement of comprehensive income</b>	<b>1,421</b>	<b>984</b>

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**8 Taxation (continued)**

**c) Deferred tax**

The deferred tax asset (liability) that has been recognised in the statement of financial position is as follows:

	<b>2022</b>	2021
	<b>£'000</b>	£'000
As at 1 January (2021: 1 October)	<b>70</b>	(10)
Credit in respect of current year	<b>137</b>	20
Credit/(charge) in respect of prior years	<b>53</b>	(29)
Credit on share based payments direct to equity	<b>158</b>	89
<b>As at 31 December</b>	<b>418</b>	70

**d) Unrecognised deferred tax**

The Group has the following significant items for which no deferred tax asset has been recognised at the statement of financial position date:

	<b>2022</b>	2021
	<b>£'000</b>	£'000
Capital losses for offset against future capital gains	<b>1,448</b>	1,448

The asset in respect of capital losses has not been recognised as there is currently not sufficient evidence about available gains in the future.

**9 Dividends**

No dividend for the 12 month period ended 31 December 2022 has been proposed (2021: £nil).

**10 Fixed asset investments**

	<b>£'000</b>
<i>Cost</i>	
<b>Balance at 1 October 2020</b>	-
Additions during the period	600
<b>Balance as at 31 December 2021 and 31 December 2022</b>	<b>600</b>

The investment is in relation to preference shares held in an unlisted private limited company. The shares accrue an annual dividend of 6% at the discretion of the issuer and the related income for this is shown within other receivables.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**11 Intangible assets**

	Goodwill £'000	Licences £'000	Customer relationships £'000	Total £'000
<i>Cost</i>				
<b>Balance at 1 October 2020</b>	<b>17,808</b>	<b>118</b>	<b>294</b>	<b>18,220</b>
Disposal	(2,461)	(118)	-	(2,579)
<b>Balance at 31 December 2021 and 2022</b>	<b>15,347</b>	<b>-</b>	<b>294</b>	<b>15,641</b>
<i>Accumulated amortisation and impairment</i>				
<b>Balance at 1 October 2020</b>	<b>8,279</b>	<b>118</b>	<b>294</b>	<b>8,691</b>
Disposal	(2,461)	(118)	-	(2,579)
<b>Balance at 31 December 2021</b>	<b>5,818</b>	<b>-</b>	<b>294</b>	<b>6,112</b>
Impairment	717	-	-	717
<b>Balance at 31 December 2022</b>	<b>6,535</b>	<b>-</b>	<b>294</b>	<b>6,829</b>
<i>Net book value</i>				
<b>At 31 December 2021</b>	<b>9,529</b>	<b>-</b>	<b>-</b>	<b>9,529</b>
<b>At 31 December 2022</b>	<b>8,812</b>	<b>-</b>	<b>-</b>	<b>8,812</b>

Details of goodwill allocated to cash generating units (CGU) is as follows:

	31 December 2022 £'000	31 December 2021 £'000
Education division	<b>8,408</b>	8,408
Healthcare division	<b>404</b>	404
Others	<b>-</b>	717
	<b>8,812</b>	9,529

In assessing the extent of any impairment to goodwill, value in use calculations are based on cash flow projections from formally approved budgets covering a one year period to 31 December 2023 and estimates for subsequent years. The key assumptions in the value in use calculations are:

- Forecasts are based on pre tax cash flows derived from the approved budget to 31 December 2023. These have been prepared based on management's past experience taking into account future expectations. Management believe that these forecasts are reasonably achievable;
- Actual performance for the first quarter of the financial year to March 2023 has been considered alongside the budget and revised forecasts produced for 2024 and 2025;
- The revenue growth estimates for future years are extrapolated at between 3% and 21% depending on the sector (2021: -6% and 12%) per annum for the first year and between 0% and 7% thereafter (2021: 0% and 3%). This is based on the Group's estimate of the long term growth rate of the recruitment sector and management's experience of the sector;
- Gross profit percentage is assumed to remain generally constant; and

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**11 Intangible assets (*continued*)**

- The pre-tax discount rate used is based on the estimated weighted average cost of capital of 12.6% (2021: 9.0%).
- The impairment charge of £0.7 million (2021: nil) relates to the goodwill for our Criminal Justice division. The division has seen a significant reduction in revenue and profit resulting from the loss of a key customer contract. The forecast for this division assumes revenue reduction of 67% in 2023 and 0% growth thereafter. This resulted in a significant impairment indicator and management have taken the decision to write down the goodwill balance in full. The related charge to profit and loss can be found in note 6.

These calculations show that the value in use of these CGUs fully supports the residual carrying value of the goodwill in these financial statements.

*Sensitivity to changes in assumptions*

The impairment calculations are sensitive to changes in the above assumptions; however management believes that the forecasts are achievable and that no reasonable probable change to these assumptions would lead to impairment.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**12 Property, plant and equipment**

	Right of use assets £'000	Leasehold improvements £'000	Motor vehicles £'000	Fixtures, fittings and office equipment £'000	Computer equipment £'000	Total £'000
<i>Cost</i>						
<b>Balance at 1 October 2020</b>	<b>2,260</b>	<b>668</b>	<b>7</b>	<b>704</b>	<b>1,520</b>	<b>5,159</b>
Additions	2,012	8	-	19	130	2,169
Disposals	(1,142)	(342)	-	(160)	(464)	(2,108)
<b>Balance at 1 January 2021</b>	<b>3,130</b>	<b>334</b>	<b>7</b>	<b>563</b>	<b>1,186</b>	<b>5,220</b>
Additions	147	6	-	12	70	235
Disposals	(1)	-	(7)	-	(15)	(23)
<b>Balance at 31 December 2022</b>	<b>3,276</b>	<b>340</b>	<b>-</b>	<b>575</b>	<b>1,241</b>	<b>5,432</b>
<i>Accumulated depreciation</i>						
<b>Balance at 1 October 2020</b>	<b>603</b>	<b>317</b>	<b>1</b>	<b>501</b>	<b>1,169</b>	<b>2,591</b>
Depreciation charge for the period	740	82	3	75	168	1,068
Disposals	(649)	(149)	-	(108)	(464)	(1,370)
<b>Balance at 1 January 2021</b>	<b>694</b>	<b>250</b>	<b>4</b>	<b>468</b>	<b>873</b>	<b>2,289</b>
Depreciation charge for the year	519	21	1	35	126	702
Disposals	(1)	-	(5)	-	(4)	(10)
<b>Balance at 31 December 2022</b>	<b>1,212</b>	<b>271</b>	<b>-</b>	<b>503</b>	<b>995</b>	<b>2,981</b>
<i>Net book value</i>						
<b>At 31 December 2021</b>	<b>2,436</b>	<b>84</b>	<b>3</b>	<b>95</b>	<b>313</b>	<b>2,931</b>
<b>At 31 December 2022</b>	<b>2,064</b>	<b>69</b>	<b>-</b>	<b>72</b>	<b>246</b>	<b>2,451</b>

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**13 Subsidiary undertakings**

The following companies were the main subsidiary undertakings at the end of the year and have all been included in the consolidated financial statements.

Name	Country of incorporation and operation	Proportion of voting rights and ordinary share capital held	Nature of business
SN&C Holdings Limited	England and Wales	100%	Holding company
Servoca Nursing & Care Limited*	England and Wales	100%	Staffing and recruitment
Servoca Resourcing Solutions Limited	England and Wales	100%	Staffing and recruitment
Firstpoint Healthcare Limited*	England and Wales	100%	Staffing and recruitment
A-Day Consultants Limited	England and Wales	100%	Staffing and recruitment
Firstpoint Homecare Limited	England and Wales	100%	Staffing and recruitment
A+ Teachers Limited*	England and Wales	100%	Staffing and recruitment
Classic Education Limited*	England and Wales	100%	Staffing and recruitment
Term Time Teachers Limited*	England and Wales	100%	Staffing and recruitment

\*Undertaking held indirectly by Parent Company.

The Registered Office of all the above is Kingston House, Towers Business Park, Wilmslow Road, Manchester M20 2LD.

**14 Trade and other receivables**

	31 December 2022 £'000	31 December 2021 £'000
Due in less than one year:		
Trade receivables	<b>8,819</b>	7,796
Less: Provision for impairment of trade receivables	<b>(41)</b>	(33)
Trade receivables net	<b>8,778</b>	7,763
Other receivables	<b>736</b>	925
Prepayments and accrued income	<b>1,404</b>	1,298
Deferred tax	<b>418</b>	70
	<b>11,336</b>	10,056

Trade receivables are reviewed on a regular basis by reference to credit ratings and historical information where available. On the basis of the assumptions arising from the work carried out on the trade receivables, specific doubtful debts are provided against.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**14 Trade and other receivables (continued)**

	<b>31 December 2022 £'000</b>	31 December 2021 £'000
Total financial assets other than cash and cash equivalents classified as loans and receivables	<b>10,604</b>	9,324
Cash and cash equivalents	<b>6,313</b>	9,331
<b>Total financial assets classified as loans and receivables</b>	<b>16,917</b>	18,655

The fair values of financial assets classified as loan and receivables approximate to their carrying value. Trade receivables are non-interest bearing and are generally on 14-60 day terms. At 31 December 2022, trade receivables of £41,000 (31 December 2021: £33,000) were impaired and fully provided for.

At 31 December 2022 the analysis of trade receivables is:

	<b>Total £'000</b>	<b>Neither past due nor impaired £'000</b>	<b>31-60 days £'000</b>	<b>Past due or impaired</b>			<b>120+ days £'000</b>
			<b>60-90 days £'000</b>	<b>90-120 days £'000</b>			
Trade receivables	8,819	6,473	1,773	373	142	58	
Provision	(41)	-	-	-	-	(41)	
	<b>8,778</b>	<b>6,473</b>	<b>1,773</b>	<b>373</b>	<b>142</b>	<b>17</b>	

At 31 December 2021 the analysis of trade receivables was:

	<b>Total £'000</b>	<b>Neither past due nor impaired £'000</b>	<b>31-60 days £'000</b>	<b>Past due or impaired</b>			<b>120+ days £'000</b>
			<b>60-90 days £'000</b>	<b>90-120 days £'000</b>			
Trade receivables	7,796	6,433	844	208	17	294	
Provision	(33)	-	-	-	-	(33)	
	<b>7,763</b>	<b>6,433</b>	<b>844</b>	<b>208</b>	<b>17</b>	<b>261</b>	

Movements on the Group provision for impairment of trade receivables are as follows:

	<b>31 December 2022 £'000</b>	31 December 2021 £'000
At beginning of the year	<b>33</b>	545
Utilised during the year	-	(512)
Reclassified during the year	<b>8</b>	-
<b>At end of the year</b>	<b>41</b>	33

## SERVOCA Plc

### Notes forming part of the consolidated financial statements

For the 12 month period ended 31 December 2022

#### 15 Trade and other payables

	31 December 2022 £'000	31 December 2021 £'000
Trade payables	117	133
Other taxation and social security	4,143	3,662
Contingent consideration	400	392
Other payables	1,816	1,357
Accruals and deferred income	3,334	2,534
	<b>9,810</b>	<b>8,078</b>

The fair values of trade and other payables, which are carried at amortised cost, approximate to their carrying values.

The contingent consideration is the amount due at the year end to the vendors of Term Time Teachers Limited in accordance with the sale agreements. The total expected consideration is spread over the period of the earn outs and the balances at the year-end represent amounts due up to that date.

#### 16 Other financial liabilities

<b>Non-current financial liabilities</b>	31 December 2022 £'000	31 December 2021 £'000
IFRS 16 lease liabilities	1,600	1,998

  

<b>Current financial liabilities</b>	31 December 2022 £'000	31 December 2021 £'000
IFRS 16 lease liabilities	535	496

IFRS 16 lease liabilities are initially measure at the present value of the lease payments relating to right-of-use assets (see note 12), discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Group's estimate of an incremental borrowing rate (vehicle and printer fleet: 6.1%, office and other properties: 4.0%). Lease payments included in the measurement of the lease liability comprise the contracted fixed payments.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**17 Financial instruments**

The Group is exposed through its operations to the following financial risks:

- Credit risk
- Interest rate risk
- Liquidity risk

The Group does not trade in financial instruments or carry out derivative transactions. There is no foreign currency exposure.

In common with other businesses, the Group is exposed to risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated below.

**Principal financial instruments**

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- Investment in preference shares
- Trade and other receivables
- Cash at bank
- Invoice discounting facilities
- Trade and other payables

**General objectives, policies and processes**

The Board has overall responsibility for the determination of the Group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure implementation of the objectives and policies to the Group's finance function.

The Group's working capital is financed largely by invoice discounting facilities within each trading subsidiary. At both 31 December 2022 and 31 December 2021 these facilities were not being utilised.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below:

## SERVOCA Plc

### Notes forming part of the consolidated financial statements

For the 12 month period ended 31 December 2022

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#### 17 Financial instruments (*continued*)

##### **Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Group is mainly exposed to credit risk from credit sales. It is Group policy to assess the credit risk of new customers by reviewing their creditworthiness through use of a credit checking agency. Such credit ratings are taken into account when setting credit limits for new accounts.

At the reporting date there were no significant concentrations of credit risk.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

The Group does not enter into derivatives to manage credit risk. A large majority of the customer base is within the public sector and there is not thought to be a high level of credit risk.

Quantitative disclosures of the credit risk exposure in relation to trade and other receivables, which are neither past due nor impaired, are disclosed in note 14.

##### **Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The main interest rate risk affecting the Group relates to changes in the bank's base rate as the majority of borrowings are at floating rates.

The invoice discounting facilities are the Group's only variable rate borrowings that expose the Group to cash flow interest rate risk. These facilities are managed centrally. Local operations are not permitted to borrow long-term from external sources. The Board considers that this policy best mitigates its exposure to interest rate risk.

Given that the invoice discounting facilities have not been utilised during the current or previous period, this risk is not deemed material for the Group's results.

##### **Liquidity risk**

Liquidity risk arises from the Group's management of working capital and the finance charges on its debt instruments. It is the risk that the Group will encounter difficulties in meeting obligations associated with financial liabilities.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of invoice discounting and share capital. Short-term flexibility is achieved by the use of bank invoice discounting facilities.

The Group's policy is to ensure that it will always have sufficient resources to allow it to meet its liabilities as they become due. To achieve this, it seeks to maintain cash balances and availability on its invoice discounting facilities to meet expected requirements for a period of at least 60 days.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**17 Financial instruments (continued)**

The liquidity risk of each Group entity is managed centrally. Budgets are set locally but agreed by the Board in advance, to enable the Group's cash requirements to be anticipated.

A maturity analysis of the financial liabilities classified as financial liabilities measured at the sum of the undiscounted contractual cash flows is as follows:

	Due in less than 1 year £'000	Between 1 and 5 years £'000	Over 5 years £'000	Total £'000
Trade and other payables	7,529	-	-	7,529
IFRS 16 lease liabilities	535	1,324	276	2,135
<b>At 31 December 2022</b>	<b>8,064</b>	<b>1,324</b>	<b>276</b>	<b>9,664</b>

  

	Due in less than 1 year £'000	Between 1 and 5 years £'000	Over 5 years £'000	Total £'000
Trade and other payables	6,263	-	-	6,263
IFRS 16 lease liabilities	496	1,355	643	2,494
<b>At 31 December 2021</b>	<b>6,759</b>	<b>1,355</b>	<b>643</b>	<b>8,757</b>

**Undrawn facilities**

As at the reporting date the Group had the following undrawn committed borrowing facilities available to it:

	31 December 2022 £'000	31 December 2021 £'000
<b>Expiring within one year</b>	<b>8,500</b>	8,500

**Capital management policy**

Servoca Plc defines its capital as its share capital, share premium account, other reserves and retained earnings. The Group's objectives when maintaining capital are to safeguard the Group's ability to continue as a going concern and provide returns to shareholders.

Movements in capital during the year are disclosed in note 18 and the Consolidated Statement of Changes in Equity.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**18 Called up share capital**

	31 December 2022 Number '000	31 December 2022 £'000	31 December 2021 Number '000	31 December 2021 £'000
<b>Allotted, issued and fully paid:</b>				
New Ordinary shares of 1p each	<b>90,392</b>	<b>904</b>	125,575	1,256
	<b>90,392</b>	<b>904</b>	125,575	1,256

During the year the Company acquired and cancelled 35,183,565 of its own shares (2021: nil).

The number of shares held as “treasury shares” at the year end was 2,128,373 which represented 2.31% of the called up share capital of the Company (2021: 2,128,373 representing 1.69%). The Company has the right to re-issue these shares at a later date. The maximum number of treasury shares held during the period was 2,128,373 (2021: 4,071,868).

**Share options**

At 31 December 2021 and 31 December 2022 employee share options outstanding were as follows:

Number of employees	Exercise price	Date of issue	Date first exercisable	Date of expiry	Number of share options
11	1.04p	10/06/21	See below	10/06/31	11,282,806

The options issued on 10 June 2021 have various conditions attached, which are explained in more detail below.

In accordance with IFRS 2 “Share-Based Payment”, employee share options are required to be measured at fair value at the date of grant and the resulting charge expensed through profit or loss over the vesting period.

The movements in the total number of share options is as follows:	2022 Number	2021 Number
Outstanding at beginning of period	<b>11,282,806</b>	1,528,000
Additions during the period	-	11,282,806
Expired during the period	-	(267,500)
Leavers during the period	-	(1,260,500)
<b>Outstanding at end of year</b>	<b>11,282,806</b>	11,282,806
Exercisable at end of year	-	-

The weighted average exercise price of the share options outstanding at the period end is 1.04p (2021: 1.04p) and the weighted average contractual life of the options outstanding at the end of the period is 8.45 years (2021: 9.45 years).

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

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**18 Called up share capital (*continued*)**

*Details of parent company share option schemes outstanding at the end of the period.*

**11,282,806 EMI options granted 10 June 2021.**

The fair values of the options were 1.04 pence per option at the date of grant. The conditions for exercise fall into 3 tranches, as follows:

*Tranche 1 – 2,765,000 options*

Within 5 years from the date of grant, the options can be exercised only on a change of control of the Company, in which case the options vest immediately. On the fifth anniversary of the date of grant, the options vest in full subject to the option holder remaining an employee of the Company.

*Tranche 2 – 6,806,505 options*

Within 5 years from the date of grant, the options can be exercised only on a change of control of the Company where the price paid by the acquiring entity is 30 pence per share or higher. After 5 years from the date of grant, the options will vest where the share price is 30 pence per share or higher based on the following formula:

$$\text{Share Price} = \frac{\text{EBITDA} \times 8}{\text{No. of shares in issue}}$$

Subject to the option holder remaining an employee of the Company.

*Tranche 3 – 1,711,301 options*

Within 5 years from the date of grant, the options can be exercised in full only on a change of control of the Company where the price paid by the acquiring entity is 50 pence per share or higher using the formula set out for Tranche 2. If the share price is above 30 pence per share but below 50 pence per share the options will vest on a pro rata basis.

The charge to the consolidated statement of comprehensive income is £231,000 (2021: £129,000).

**19 Reserves**

The share premium account consists of the amount subscribed for share capital in excess of nominal value after deducting costs directly incurred in issuing the shares.

The merger reserve is a non-distributable capital reserve which arose on the acquisition of subsidiary undertakings.

The reverse acquisition reserve is a non-distributable capital reserve arising on consolidation as a result of the reverse acquisition of Dream Group Limited in 2007.

The capital redemption reserve is a non-distributable capital reserve which arose on the purchase and cancellation of shares in the Company.

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**20 Leases**

The Group lease a number of office premises as well as a proportion of the motor vehicle and printer fleet under non-cancellable lease agreements. Certain leases are reported as right-of-use assets on the balance sheet as well as the associated lease liability within borrowings. Interest on the liabilities, calculated at the incremental borrowing rates (vehicle and printer fleet: 6.1%, office and other properties: 4.0%) is charged to the income statement monthly.

The total future minimum lease payments on those leases, which do not fall within the scope of right-of-use assets, are due as follows:

<b>Operating leases</b>	<b>31 December 2022 Land and buildings £'000</b>	<b>31 December 2021 Land and buildings £'000</b>
Not later than one year	<b>65</b>	<b>31</b>
Later than one year but less than five years	-	-
More than 5 years	-	-
	<b>65</b>	<b>31</b>

The total future minimum lease payments on leases, which fall within the scope of right-of-use assets, are due as follows:

<b>IFRS 16 lease liabilities – right-of-use assets</b>	<b>31 December 2022 Land and buildings £'000</b>	<b>31 December 2022 Other £'000</b>	<b>31 December 2021 Land and buildings £'000</b>	<b>31 December 2021 Other £'000</b>
Not later than one year	<b>417</b>	<b>118</b>	374	122
Later than one year but less than five years	<b>1,153</b>	<b>171</b>	1,066	289
More than 5 years	<b>280</b>	-	643	-
	<b>1,850</b>	<b>289</b>	2,083	411

The carrying value of those assets reported as right-of-use are reported in note 12.

The following expenses relating to lease liabilities were recognised in the 12 month period ended 31 December 2022 as a result of IFRS 16:

	<b>2022 £'000</b>	<b>2021 £'000</b>
Depreciation charge	<b>518</b>	740
Interest expense	<b>109</b>	158
Total cash outflows	<b>615</b>	964

**SERVOCA Plc**  
**Notes forming part of the consolidated financial statements**  
**For the 12 month period ended 31 December 2022**

**21 Notes to the consolidated statement of cash flows**

<b>Cash and cash equivalents</b>	<b>31 December 2022 £'000</b>	31 December 2021 £'000
Cash and cash equivalents	<b>6,313</b>	9,331
Invoice discounting facilities	-	-
<b>Total cash and cash equivalents at end of period</b>	<b>6,313</b>	9,331
Cash and cash equivalents at beginning of period	<b>9,331</b>	6,003
Net (decrease)/ increase in cash and cash equivalents	<b>(3,018)</b>	3,328

**22 Pensions**

The Group operates independently administered defined contribution pension schemes on behalf of certain employees. The schemes have been established for a number of years. The Group has complied with the Auto Enrolment legislation of The Pension Act and employees have been enrolled as the companies have reached their staging dates.

The assets of the schemes are held separately from those of the Group in independently administered funds. The pension costs charge in note 3 represents the contributions payable by the Group to the schemes for the year. There were no outstanding or prepaid contributions at either the beginning or end of the period.

**23 Related party transactions**

Key management personnel are defined as being Directors of Servoca Plc. Salaries, pension and benefits totalling £1,136,000 (2021: £1,134,000) and employer national insurance contributions of £156,000 (2021: £156,000) were paid in relation to key management personnel. Further information on their remuneration is set out in note 4.

During the year, the company purchased 212,715 shares from Mr J Long, an executive director of the Company for consideration of £64,000.

**SERVOCA Plc**  
**Company statement of financial position**  
**At 31 December 2022**

**Company registration number: 02641313**

	Note	31 December 2022 £'000	31 December 2021 £'000
<b>Fixed assets</b>			
Tangible assets	4	194	242
Investments	5	9,072	10,407
		<b>9,266</b>	<b>10,649</b>
<b>Current assets</b>			
Debtors - due after more than one year	6	15,000	10,026
- due in less than one year	6	1,628	1,262
Cash at bank and in hand		4,146	57
		<b>20,774</b>	<b>11,345</b>
<b>Creditors: amounts falling due within one year</b>	<b>7</b>	<b>(766)</b>	<b>(754)</b>
<b>Net current assets</b>		<b>20,008</b>	<b>10,591</b>
<b>Total assets less current liabilities</b>		<b>29,274</b>	<b>21,240</b>
<b>Creditors: amounts falling due after more than one year</b>	<b>8</b>	<b>(11,979)</b>	<b>(3,899)</b>
<b>Net assets</b>		<b>17,295</b>	<b>17,341</b>
<b>Capital and reserves</b>			
Called up share capital	9	904	1,256
Share premium account		203	203
Capital redemption reserve		352	-
Profit and loss account		15,836	15,882
<b>Total equity</b>		<b>17,295</b>	<b>17,341</b>

As permitted by S408 Companies Act 2006, the Company has not presented its own profit and loss account and related notes as it prepares group accounts. The Company's profit for the year was £10,172,000, which included dividend income of £12,050,000 from fixed asset investments (2021: profit of £16,073,000, which included dividend income of £16,683,000).

The financial statements were approved by the Board and authorised for issue on 30 May 2023 and signed on its behalf by:



**Andrew Church**  
Chief Executive Officer



**Chris Hinton**  
Chief Financial Officer

The notes on pages 44 to 50 form part of these financial statements.

**SERVOCA Plc**  
**Company statement of changes in equity**  
**At 31 December 2022**

	Share capital £'000	Share premium £'000	Capital redemption reserve £'000	Profit and loss £'000	Total £'000
<b>Balance at 1 October 2020</b>	<b>1,256</b>	<b>203</b>	-	<b>(409)</b>	<b>1,050</b>
Profit for the period being total comprehensive income for the period	-	-	-	16,073	16,073
Deferred tax arising from share based payment expense	-	-	-	89	89
<b>Transactions with owners</b>					
Share based payment expense	-	-	-	129	129
<b>Balance at 31 December 2021</b>	<b>1,256</b>	<b>203</b>	-	<b>15,882</b>	<b>17,341</b>
Profit for the period being total comprehensive income for the period	-	-	-	10,172	10,172
Deferred tax arising from share based payment expense	-	-	-	159	159
<b>Transactions with owners</b>					
Shares purchased and cancelled in the year	(352)		352	(10,608)	(10,608)
Share based payment expense	-	-	-	231	231
<b>Total transactions with owners</b>	<b>(352)</b>	<b>-</b>	<b>352</b>	<b>(10,377)</b>	<b>(10,377)</b>
<b>Balance at 31 December 2022</b>	<b>904</b>	<b>203</b>	<b>352</b>	<b>15,836</b>	<b>17,295</b>

The notes on pages 44 to 50 form part of these financial statements.

# SERVOCA Plc

## Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

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### 1 General information

Servoca Plc ("the Company") is a Public company limited by shares domiciled and incorporated in England and Wales.

The address of the Company's registered office and principal place of business is Kingston House, Towers Business Park, Wilmslow Road, Manchester M20 2LD.

### 2 Accounting policies

The following principal accounting policies have been applied:

#### Basis of accounting

These financial statements of Servoca Plc are prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (FRS 102).

#### Going concern

The Group's business activities together with factors likely to affect its future development, performance and position are set out in the Chief Executive Officer Review and Strategic Report and Directors' Report on pages 2 to 9.

The Company's principal sources of financing are equity and invoice discounting facilities secured on book debts. The invoice discounting facilities are subject to an annual review with a minimum notice period of six months.

The Group has prepared trading and cash flow forecasts for the period to 31 December 2025 which show that the Group will have significant headroom on borrowing facilities. Given the Group's current trading performance, strong balance sheet and cash position alongside the significant headroom on borrowing facilities, the directors have a reasonable expectation that there are no material uncertainties that cast on the Company's ability to continue in operation. For these reasons the financial statement have been prepared on a going concern basis.

#### Reduced disclosure

In accordance with FRS 102, the Company has taken advantage of the exemptions from the following disclosures:

- Section 4 'Statement of Financial Position' – Reconciling the opening and closing number of shares;
- Section 7 'Statement of Cash Flows' – Presentation of a Cash Flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' & Section 12 'Other Financial Instruments Issues' – Carrying amounts, interest income/expense and net gains/losses for each category of financial instrument; basis of determining fair values; details of collateral, loan defaults or breaches;
- Section 26 'Share Based Payment' – Share based payment expense charged to profit or loss, reconciliation of opening and closing number of weighted average exercise price of share options, how the fair value of options granted was measured, measurement and carrying amount of liabilities for cash settled and share based payments, explanation of modifications to arrangements; and
- Section 33 'Related Party Disclosures' – Compensation for key management personnel.

# SERVOCA Plc

## Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

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### 2 Accounting policies (*continued*)

#### Investments

Shares in subsidiary undertakings are stated at cost less provision for any impairment in value. Investments are tested for impairment in periods where events or circumstances indicate that the carrying values may not be recoverable.

#### Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost net of depreciation and any impairment losses. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost or valuation of each asset to its estimated residual value, as follows:

Fixtures, fittings and office equipment	- 10%-25% on cost
Computer equipment	- 25%-33% on a straight line basis
Leasehold improvements	- over the remaining term of lease

#### Deferred taxation

Deferred taxation balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date except that the recognition of deferred tax assets is limited to the extent that the Company anticipates making sufficient taxable profits in the future to absorb the reversal of underlying timing differences.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

#### Financial instruments

The Company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments', in full, to all of its financial instruments.

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument, and are offset only when the Company currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### Financial assets

##### *Group and other debtors*

Group, and other debtors (including accrued income) which do not constitute a financing transaction, are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

A provision for impairment of group and other debtors is established when there is objective evidence that the amounts due will not be collected according to the original terms of the contract. Impairment losses are recognised in profit or loss for the excess of the carrying value of the debtor over the present value of the future cash flows discounted using the original effective interest rate. Subsequent reversals of an impairment loss that objectively relate to an event occurring after the impairment loss was recognised, are recognised immediately in profit or loss.

## SERVOCA Plc

### Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

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## 2 Accounting policies (*continued*)

### Financial liabilities and equity

Financial instruments are classified as liabilities and equity instruments according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities.

### *Trade, group and other creditors*

Trade, group and other creditors (including accruals) payable within one year that do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled.

Where the arrangement with a creditor constitutes a financing transaction, the creditor is initially measured at the present value of future payments discounted at a market rate of interest for a similar instrument and subsequently measured at amortised cost.

### **Significant judgements and estimates**

Judgements and estimates are regularly evaluated based on historical experience, current circumstances and expectations of future events.

The critical judgements and estimates made in the preparation of the financial statements set out below are made in accordance with the appropriate Financial Standards and the Group's accounting policies:

- Impairment of investments and inter company debtors. Investments and inter company debtors are tested for impairment annually. The recoverable amounts of relevant cash generating units are based on value in use calculations using management's best estimate of future business performance

### **Dividends**

Equity dividends are recognised either when they are paid or a liability is established by approval of the shareholders.

### **Leased assets**

#### *Operating leases*

Annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

### **Pension costs**

The Parent Company operates defined contribution pension schemes. There is a self-administered scheme for one executive director and a Group Personal Pension Plan for staff. The assets of these schemes are held separately from those of the Parent Company in independently administered funds. The pension cost charge represents contributions payable by the Parent Company to the schemes for the year.

# SERVOCA Plc

## Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

### 2 Accounting policies (*continued*)

#### Share-based payments

Where share options are awarded to employees, the fair value of the options at the date of the grant is charged to the profit and loss account over the vesting period. Non-market conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to the profit and loss account over the remaining vesting period.

### 3 Employees

	<b>12 months ended 31 December 2022 £'000</b>	15 months ended 31 December 2021 £'000
Staff costs, including executive directors, consist of:		
Wages and salaries	<b>1,931</b>	2,087
Social security costs	<b>229</b>	236
Pension contributions	<b>27</b>	33
Share-based payments	<b>231</b>	129
	<b>2,418</b>	2,485
	<b>2022</b>	2021
	<b>Number</b>	Number
The average monthly number of employees, including directors, during the year was as follows:		
Operations	<b>4</b>	4
Financial and administration	<b>28</b>	26
	<b>32</b>	30

Details of the remuneration of the directors are provided in note 4 on page 25 of the Group financial statements.

**SERVOCA Plc****Notes forming part of the parent company's financial statements**

For the 12 month period ended 31 December 2022

**4 Tangible fixed assets**

	Leasehold improvements £'000	Fixtures, fittings and office equipment £'000	Computer equipment £'000	Total £'000
<b>Cost</b>				
At 1 January 2022	262	177	870	1,309
Additions	-	-	17	17
Disposals	-	-	(460)	(460)
<b>At 31 December 2022</b>	<b>262</b>	<b>177</b>	<b>427</b>	<b>866</b>
<b>Depreciation</b>				
At 1 January 2022	220	160	687	1,067
Charge for the period	6	4	55	65
Disposals	-	-	(460)	(460)
<b>At 31 December 2022</b>	<b>226</b>	<b>164</b>	<b>282</b>	<b>672</b>
<b>Net book value</b>				
<b>At 31 December 2022</b>	<b>36</b>	<b>13</b>	<b>145</b>	<b>194</b>
At 31 December 2021	42	17	183	242

**5 Investments**

	Subsidiary undertakings £'000	Unlisted investments £'000	Total £'000
<b>Cost</b>			
<b>At 1 January and 31 December 2022</b>	<b>12,655</b>	<b>600</b>	<b>13,255</b>
<b>Provisions</b>			
<b>At 1 January 2022</b>	<b>2,848</b>	<b>-</b>	<b>2,848</b>
Impairment charge in the year	1,335	-	1,335
<b>At 31 December 2022</b>	<b>4,183</b>	<b>-</b>	<b>4,183</b>
<b>Net book value</b>			
<b>At 1 January and 31 December 2022</b>	<b>8,472</b>	<b>600</b>	<b>9,072</b>

A list of the main subsidiary companies is disclosed in note 13 to the Group financial statements.

Details of the unlisted investment is disclosed in note 10 to the Group financial statements.

# SERVOCA Plc

## Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

### 6 Debtors

	31 December 2022 £'000	31 December 2021 £'000
Amounts due within one year:		
Other tax and social security	703	616
Other debtors	295	300
Prepayments and accrued income	323	275
Deferred tax	307	71
	<b>1,628</b>	1,262
	31 December 2022 £'000	31 December 2021 £'000
Amounts due in more than one year:		
Other debtors	450	675
Due from group companies (non interest bearing)	14,550	9,351
	<b>15,000</b>	10,026

The Company has an unrecognised deferred tax asset of £246,000 (2021: £246,000) in respect of capital losses for offset against future capital gains. The asset in respect of capital losses has not been recognised as there is currently not sufficient evidence about available gains in the future.

### 7 Creditors: amounts falling due within one year

	31 December 2022 £'000	31 December 2021 £'000
Trade creditors	31	62
Other taxation and social security	73	80
Other creditors	212	89
Accruals and deferred income	450	523
	<b>766</b>	754

The Company is part of a group VAT registration and the total group liability at 31 December 2022 was £2,808,000 (2021: £2,484,000).

### 8 Creditors: amounts falling due after more than one year

	31 December 2022 £'000	31 December 2021 £'000
Amounts due to group companies (non interest bearing)	<b>11,979</b>	3,899

## SERVOCA Plc

### Notes forming part of the parent company's financial statements

For the 12 month period ended 31 December 2022

#### 9 Called up share capital

	31 December 2022 Number '000	31 December 2022 £'000	31 December 2021 Number '000	31 December 2021 £'000
<b>Allotted, issued and fully paid:</b>				
Ordinary shares of 1p each	90,392	904	125,575	1,256

Movements in the Company's own shares are disclosed in note 18 to the Group financial statements.

#### Share options

Details of the Company's share option schemes and long term incentive plans are provided in note 18 in the notes forming part of the consolidated financial statements.

The charge to profit and loss in respect of the share based payment transactions during the period is £231,000 (2021: £129,000).

#### 10 Operating leases

The total future minimum lease payments are due as follows:

	31 December 2022 Land and buildings £'000	31 December 2022 Other £'000	31 December 2021 Land and buildings £'000	31 December 2021 Other £'000
Amounts due:				
Not later than one year	231	111	231	119
Later than one year but less than five years	882	165	904	276
In more than 5 years	524	-	720	-
	<b>1,637</b>	<b>276</b>	<b>1,855</b>	<b>395</b>

#### 11 Pensions

The Parent Company operates defined contribution independently administered pension schemes on behalf of certain employees. The schemes have been established for a number of years.

The assets of all schemes are held separately from those of the Parent Company in independently administered funds. There were no outstanding or prepaid contributions at either the beginning or end of the year. The contributions paid during the year were £27,000 (2021: £33,000).

#### 12 Related party transactions

The Company has taken advantage of exemptions under FRS102 Section 33 "Related Party Transactions" from disclosing transactions with fellow group companies.